

SUMMARY OF REQUEST

DATE: September 22, 2021

FACILITY: Broward Health Medical Center, Broward Health North,
Broward Health Imperial Point, Broward Health Coral Springs

PROGRAM/PRODUCT LINE: Service Agreement for Acute and Chronic Inpatient Dialysis

REQUEST: Approval to enter into a 5-year Service Agreement with
Olympus Healthcare d/b/a ARC Dialysis South Florida
for Dialysis Services

PURPOSE: To provide ongoing inpatient dialysis services for the acute and
chronic adult and pediatric dialysis patients.

CAPITAL REQUIRED: None

FISCAL IMPACT: Anticipated annual cost of \$4,781,995.00 and \$23,909,975.00
over the 5-year term of the agreement

BUDGET STATUS: Budgeted

LEGAL REVIEW: The contract is subject to General Counsel's review and approval
as to legal form and conditioned on no material changes in the
approved business terms.



APPROVED: Shane Strum 09/05/2021 10:52 EDT _____ DATE: _____
Shane Strum, President/CEO BH

MEMORANDUM

TO: Board of Commissioners

FROM: Shane Strum, President/CEO Broward Health

DATE: September 22, 2021

SUBJECT: Approval to enter into a 5-year Service Agreement with Olympus Healthcare d/b/a ARC Dialysis South Florida for Acute and Chronic Inpatient Dialysis Services

BACKGROUND

Broward Health is requesting to provide ongoing inpatient dialysis services for the acute and chronic adult and pediatric dialysis patient. Dialysis services at Broward Health would include providing the necessary non-physician professional personnel, including registered nurses and patient care technicians for certain inpatients services that treat renal failure, such as hemodialysis, peritoneal dialysis (“PD”), continuous renal replacement therapies (“CRRT”), apheresis and isolated ultrafiltration therapies for renal failure and non-renal failure patients. The vendor was selected through a formal request for proposals with the services being awarded to Olympus Healthcare d/b/a ARC Dialysis South Florida.

ACTION/PROJECT DESCRIPTION

Broward Health is requesting that the Board of Commissioners authorize the District to enter into a 5-year Service Agreement with Olympus Healthcare d/b/a ARC Dialysis South Florida to provide inpatient dialysis services for the acute and chronic adult and pediatric dialysis patients.

FINANCIAL/BUDGETARY IMPACT

The proposed dollars are budgeted for fiscal year 21. The cost annually is anticipated at \$4,781,995.00, and \$23,909,975.00 over the 5-year term. Each year the anticipated amount will be budgeted.

JUSTIFICATION

Dialysis services are critical for patients with kidney failure, this service will allow Broward Health to continue to offer our patients the best options related to the care and treatment they receive. The overall prevalence of Chronic Kidney Disease in the general population is approximately 14%, more than 661,000 Americans have kidney failure. Approximately, 486,000 individuals are on currently on dialysis.

STAFF RECOMMENDATION

Therefore, it is requested that the Board of Commissioners of the North Broward Hospital District authorize the District to enter a 5-year Service Agreement with Olympus Healthcare d/b/a ARC Dialysis South Florida for Dialysis Services for Acute and Chronic Inpatient Dialysis subject to annual budgetary appropriations.